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Subject: Elliott Announces New Sales Representative in Texas

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## Elliott Company Signs Sales Agreement with Oliver Equipment Company in Texas

Elliott Company of Jeannette, Pennsylvania has appointed the Oliver Equipment Company (OEC) of Houston, Texas as Sales Representative for Elliott's Industrial Products for the Texas Gulf Coast. Elliott's Industrial Products business unit designs, manufactures and markets steam turbines for up to 9,500 HP for mechanical drive and up to 40MW for power generation.

Under the new agreement, The Nautilus Group, the long-time sales representative for Elliott steam turbine products in Texas, will continue to represent Elliott in collaboration with OEC.

John Rann, Director of Marketing & Sales for Elliott's Industrial Products business said: "We have been looking to increase our presence in the gulf coast markets and are delighted that we have been able secure the combined resources of both OEC and The Nautilus Group under a single new agreement. We look forward to providing our customer base with an enhanced level of service that this strong team brings to the area."

"We are very proud to be selected to represent Elliott steam turbine products in this key market," said Gale H. Oliver, President of Oliver Equipment Company. "The addition of the Elliott steam turbine range compliments our existing product lines and we are very happy that we are able to tie the strengths of OEC and The Nautilus Group together in this area."

The new agreement will go into effect by the end of September.

For more information, contact:

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### About Elliott

Elliott is a global leader in the design, manufacture and service of technically advanced compressors and turbines used in the petrochemical, refining, oil & gas and process industries, as well as in power applications. The company employs 1900 persons in 32 locations around the world. Elliott Company is a wholly owned subsidiary of Ebara Corporation, a major industrial conglomerate headquartered in Tokyo, Japan. Ebara employs 15,000 people and has sales of US \$5 billion.

[www.elliott-turbo.com](http://www.elliott-turbo.com)